

November 14, 2022

To our Valued Customers :

Enclosed you will find the updated price list for ready mix concrete and aggregate materials. We regret to inform you that our ready mix and aggregate departments will have a price increase, that will take effect January 1, 2023....and be good thru June 30, 2023.

The upward trend of labor, pricing and availability of raw materials, transportation and fuel prices have been huge factors in evaluating our concrete and aggregate pricing. Unfortunately, the continued rise in cost makes it necessary for Hawaiian Cement to compensate for these increases.

Should you have any questions, or if you need further assistance, please feel free to contact us. Thank you again for the opportunity to serve your concrete and aggregate needs. We appreciate your business and look forward to continuing to serve you in the months and years ahead.

ALOHA!

Sincerely,



Kawika Aganos  
Sales Representative



**MAUI CONCRETE & AGGREGATE DIVISION**

**P.O. BOX 488**

**KAHULUI, MAUI, HAWAII 96733**

**INFORMATION AND QUOTES.....(808) 871-7004**

**FAX.....(808) 877-7414**

JANUARY 1, 2023

**Enclosed pricing effective 1/1/2023 thru 6/30/2023**

CONCRETE PRICE SCHEDULE  
AGGREGATE PRICE SCHEDULE  
ZONE DIRECTORY  
TERMS & CONDITIONS OF SALE

KAWIKA AGANOS (Sales Representative)  
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# CONTRACTORS CONCRETE PRICE LIST: 2023

## COMMERCIAL CONCRETE MIXES

Prices effective January 1, 2023 thru June 30, 2023

zone	2500#	3000#	4000#	5000#	6000#	Min. Deliv. Charge ( per load )
1	\$183.00	\$186.00	\$192.00	\$197.00	\$207.00	\$160.00
2	\$188.00	\$191.00	\$197.00	\$202.00	\$212.00	\$190.00
3	\$193.00	\$196.00	\$202.00	\$207.00	\$217.00	\$220.00
4	\$198.00	\$201.00	\$207.00	\$212.00	\$222.00	\$250.00
5	\$203.00	\$206.00	\$212.00	\$217.00	\$227.00	\$280.00
6	\$208.00	\$211.00	\$217.00	\$222.00	\$232.00	\$310.00
7	\$213.00	\$216.00	\$222.00	\$227.00	\$237.00	\$340.00
8	\$218.00	\$221.00	\$227.00	\$232.00	\$242.00	\$370.00

### Additional Charges:

Boom Pump	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	N/A
3" Line Pump	---	\$5.00	\$5.00	\$5.00	\$5.00	N/A
3/8" (2.5" Line)	---	\$13.00	\$13.00	\$13.00	\$13.00	N/A
Mayco Pump	---	\$15.00	\$15.00	\$15.00	\$15.00	N/A
Fine Grout	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	N/A
Gunite	---	\$16.00	\$16.00	\$16.00	\$16.00	N/A

### Notes:

- For all delivery zones beyond ZONE 8: Add \$5.00 per cubic yard for each zone change.
- Minimum load is SIX (6) cubic yards. Loads less than 6-cy will incur a minimum delivery charge.
- Minimum delivery charge will apply if second makeup (balance load) is required.
- Free unloading time is SIX (6) minutes per cubic yard. Add \$2.00 per minute when free unloading time exceeded.
- Saturday and outside of regular hours (5:00am - 5:00pm): Add \$5.00 per cubic yard.
- For 2500 Dry Mix (without cement) at Honokowai plant: \$68.00 per ton.
- Saturday Charges of 40 Cubic yards or more will be waived.
- For aggregate sold at Honokowai plant: Add \$20.00 per ton to aggregate price list.
- Add \$20.00 per cubic yard for adding customer provided color/admixtures to truck at batch plant.
- Add \$25.00 per cubic yard for additional mixing fee if any material added to truck at jobsite.
- Add \$60.00 (plus tax) for pump washout fee if any discharged mix is put in truck for disposal, additional fee (stand-by charges) will be incurred for time in excess of 40-minutes.
- Subject to Terms and Conditions of Sale; included.
- All prices subject to change without notice.
- Minimum delivery 1.5 cubic yards of concrete.

**Effective January 1, 2023 thru June 30, 2023. Replaces all previous price lists.**

### Delivery Zone Coverage:

Zone 1 = Iao Valley, Kahului, Kihei (up to Charley Young bridge), Maalaea, Paia, Paukukalo, Pukalani, Puunene, Spreckelsville, Waiehu, Waikapu, Wailuku, and Wailuku Heights.

Zone 2 = Haliimaile, Kihei (up to Kilohana), Kua, Makawao, Waihee and Upper Waiehu.

Zone 3 = Keawekapu, Maliko, Maui Meadows, Olowalu and Wailea.

Zone 4 = Haiku, Kula (lower), Launiupoko, Makena (before landing), Omaopio, Pauwela, and Pulehu

Zone 5 = Kaanapali, Kauhikoa, Kokomo, Kuiaha, Kula (upper), Lahaina, Makena (after landing),

Maluhia Ranch Est. (Kahakauloa), Olinda (lower), Peahi, Puamana, Puunoa and Ulumalu.

Zone 6 = Crater Rd., Hawaiian Homes Kula, Honokowai, Kahana, Kaupakalua, Keokea, Napili, Olinda (upper) and Waiakoa.

Zone 7 = Honolua, Kapalua

Zone 8 = Honokahao, Huelo (Door of Faith Rd.) and Ulupalakua.

*Mahalo for letting us serve you!*

## Contractors Aggregate Price List: 2023

F.O.B. Puunene & Waikapu Quarry

**Price Schedule Effective January 1, 2023 thru June 30, 2023**

Item Code	Product	Nominal Size Range	Est. Ton per Cu. Yd.	Price Per Ton Puunene Quarry	Price Per Ton Waikapu Quarry
451520	#3C	1 1/4" - 3/4"	1.32	\$25.00	-
451670	#3B Coarse (B Grade #3C)	1 1/4" - 3/4"	1.22	\$19.50	-
451540	#3F (A Grade - #67)	3/4" - #4	1.33	\$23.75	-
451681	#3B-Fine (B Grade 3F - #67)	3/4" - #4	1.33 / 1.17	\$19.50	\$21.50
455538	Concrete #3B-Fine	3/4" - #4	1.18	\$17.50	-
451580	3/8" Pea Gravel	3/8" - 1/4"	1.31	\$24.60	-
451581	1/2" Pea Gravel	1/2" - 1/4"	1.35	\$24.60	-
451591	#4F	#4 - 0	1.44	\$27.00	-
451592	#4F, Type II	#4 - 0	1.41	\$69.00	-
451620	3" Filter Rock	3" - 3/4"	1.15	-	\$25.00
451621	#4 Coarse Filter (#2 Crushed Rock)	1 1/2" - 3/4"	1.33 / 1.19	\$24.00	\$24.00
451660	#2B Coarse (B Grade #4C Filter)	1 1/2" - 3/4"	1.29	\$19.50	-
451630	1" Septic Rock	1" - 3/4"	1.30	\$25.00	-
451680	3/4" UTB	3/4" - 0	1.55 / 1.37	\$20.00	\$22.00
451682	S4C	3/8" - 0	1.35 / 1.38	\$19.50	\$21.50
451687	DWS S4C	3/8" - 0	1.52	\$90.00	-
455539	Concrete S4C	3/8" - 0	1.30	\$17.50	-
451690	Untreated Base	1 1/2" - 0	1.53 / 1.40	\$20.00	\$22.00
452510	Boulder Rock	N/A	1.30	-	\$62.00
452530	Hand Rock	N/A	1.28	\$44.00	-
452585	General Fill	3" - 0	1.40	-	\$11.00
454530	Select Fill	1/2" - 0	1.40 / 1.37	\$7.75	\$13.00
452590	Select Borrow	1 1/2" - 0	1.47 / 1.40	\$10.75	\$14.00
452595	State Select Borrow Sub-Base	1 1/2" - 0	1.58 / 1.44	\$16.00	\$16.00
452600	3/4" State Select Borrow	3/4" - 0	1.54	\$16.00	-
454520	Screened Topsoil	1/4" - 0	1.28	-	\$20.00
454540	Blended Top soil	1/4" - 0	1.20	-	\$27.00
455540	Blend Mix	1/4" - 0	1.36	\$60.00	-
455541	2500 Dry Mix ( w/o cement )	3/4" - 0	1.36	\$48.00	-
455670	Masonry Manufactured Sand	#8 - 0	1.20	\$81.00	-
451700	Red Cinder Fines	3/8" - 0	0.80	-	\$31.00
451710	3/4" Red Cinder Chips	3/4" - 3/8"	0.60	\$130.00	\$120.00
451711	Red Cinder Soil	3/16" - 0	0.80	-	\$27.00
451731	Black Cinder Soil	3/16" - 0	0.80	-	\$27.00
451730	3/4" Black Cinder Chips	3/4" - 3/8"	0.60	\$155.00	\$145.00
451725	3/8" Black Cinder Chips	3/8" - 0	0.60	-	\$70.00
Item Code	Product			Price Per Ton	
45990	Incoming Material Fee - Concrete			-	\$70.00
45953	Scale Charges			\$55.00	\$55.00

**Notes:**

1. All prices are subject to change without notice.
2. Subject to Terms and Conditions of Sale; included.

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## TERMS AND CONDITIONS OF SALE

- 1 **STRENGTH AND QUALITY:**
  - a. Compressive strength is guaranteed in accordance with current A.S.T.M. Standard C-94 for concrete delivered with slumps up to a maximum of 4" or design slump tolerances. Where the customer requests concrete of greater slump than specified, the strength is not guaranteed unless the additional cement required to maintain the designed water-cement ratio is added and charged accordingly. Concrete mix(es) temperatures bid per ACI 305-1.06
  - b. The seller is not responsible for the slump, strength and quality of any concrete to which water or other material has been added by the customer. The seller does not guarantee finished work.
- 2 **YIELD:** The seller will not guarantee "in place" yield, "in the form" yield, or any other yield calculation except by measurement in accordance with A.S.T.M.
- 3 **SAMPLING AND TESTING:** All sampling and testing shall be in accordance with the latest applicable A.S.T.M. Standards. Unless specifically stated, prices do not include costs for testing or other engineering services. A charge will be made for taking, handling, storing and testing concrete cylinders.
- 4 **CEMENT AND AGGREGATE:**
  - a. Prices are based on use of standard Type I or Type II Portland Cement in "bulk", and standard local aggregates with 1" top size.
  - b. Concrete with special type cement and concrete mixes specifying other than 1" maximum size aggregates will be priced on application.
- 5 **OVERTIME AND HOLIDAY DELIVERIES:** The regular work day for all concrete deliveries is considered to be between the hours of 5:00 A.M. and 5:00 P.M., Mondays through Fridays. Saturday is not considered a regular work day and scheduling will be at seller's discretion. There will be an overtime charge for deliveries scheduled to commence before 5:00 A.M. and after 5:00 P.M., Mondays through Fridays, and on Saturdays. (See Ready Mix Price List).
- 6 **DETENTION OF TRUCKS AT THE JOB SITE:** Concrete delivered prices are based on six (6) minutes free unloading time per cubic yard or thirty (30) minutes free unloading time per load, whichever is greater. Unloading delays of more than six (6) minutes per cubic yard or thirty (30) minutes per load will be charged to the customer at the rate of two dollars (\$2.00) per minute for all such excess unloading time.
- 7 **WASH DOWN AREA:** The customer agrees to provide an area on the delivery site, proximate to the delivery location, for the cleaning and wash down of delivery chutes following completion of delivery. Should the customer fail to provide or specify an area for cleaning and wash down, seller may assume that the entire job site is available for such cleaning and wash down. We will not assume liability for any damage or trespass as a result of this cleaning and wash down, and the customer agrees to indemnify and hold Hawaiian Cement harmless against all liabilities, loss and expense incurred as a result of any damage or trespass caused by such cleaning and wash
- 8 **DELIVERY:**
  - a. Prices are f.o.b. job site, over suitable access roads. The seller reserves the right to stop delivery if access roads are not suitable.
  - b. When the customer orders delivery beyond the street curb, he assumes responsibility for damage to sidewalks, driveways, or other property, and agrees to indemnify and hold the seller harmless against all liabilities, loss and expense incurred as a result of such deliveries.
  - c. All delivered concrete prices are for minimum loads of SIX (6) cubic yards. For less than SIX (6) cubic yards, an additional charge will be made.
  - d. One cleanup load of less than SIX (6) cubic yards will be allowed for each day's pour, at each job, at job prices. All additional cleanup loads will be charged at minimum haul rates.
  - e. The size of concrete loads in excess of SIX (6) cubic yards will be at the option of the seller.
  - f. All concrete correctly dispatched and with delivery underway is for the customer's account.
- 9 **TAX:** Applicable State Gross Income Tax will be charged on all sales.
- 10 **TERMS:** Payment on all purchases is due not later than thirty (30) days following the last day of the month in which the purchase was made. All balances not paid within thirty (30) days will be considered delinquent and shall bear interest at the rate of one and one-half percent (1.5%) per month from and after the first day the same became delinquent. A prompt payment discount of one percent (1%) will be allowed on all payments received by the 10th of the month following purchase, provided that all previous charges have been paid in full.
- 11 **DELAYS:** The seller will not be responsible for failure to make delivery when prevented by strikes, lockouts or other labor troubles, accidents or necessary repairs to machinery, fires, flood, adverse weather conditions, or by reasons of any other contingencies beyond the seller's control. Seller will not be responsible for allocations or priorities that may be imposed by its suppliers.
- 12 **PRICE DURATION:** Prices are subject to immediate change in seller's sole and reasonable discretion, for any reason, including but not limited to; any increase of cement prices, fuel, or power to seller by it's suppliers. If sacked cement is used because of unavailability of bulk, prices will be increased. Prices, terms and conditions are for the periods set forth in this proposal providing they are accepted within thirty (30) days of quotation date, and substantial work begins within ninety (90) days from quotation date and continues uninterrupted until completion. Extension of the time period will be cause for renegotiating prices.
- 13 **EXCEPTIONS & CLAIMS:** Shall be deemed waived unless made in writing within ten (10) days from time of delivery. Seller shall be given full opportunity to
- 14 **WILL CALL ORDERS:** Will Call orders need to be confirmed by 12:00pm the business day prior to the scheduled pour (call Friday to confirm for Monday). All Will orders that are not confirmed on a timely basis will be canceled and the time slot reassigned to another customer.