



HAWAIIAN CEMENT

A subsidiary of Knife River Corporation

February 28, 2025

Dear Valued Customer,

We want to update you on the evolving situation surrounding recently imposed and proposed government tariffs on imported materials. While these tariffs' full scope and timing remain uncertain, Hawaiian Cement is proactively monitoring developments and assessing potential impacts on our industry and your business. We aim to maintain transparency and ensure you have the latest information to make informed decisions.

As the partner of choice for Hawaii's building industry, we remain steadfast in our commitment to providing high-quality products and reliable service. Our team is in constant communication with suppliers and industry partners to anticipate pricing changes and supply chain impacts. We understand the uncertainty this situation creates, and we are here to support you by answering questions and working together on potential solutions.

What We Are Doing:

- **Proactively Managing Pricing:** We are working closely with our suppliers to assess cost adjustments and will provide timely updates on any necessary pricing changes.
- **Evaluating Project Bids & Quotes:** Our sales team is actively reviewing current job quotes to reflect potential cost fluctuations. Given the fluid nature of this situation, all pricing remains subject to change.
- **Monitoring Tariff Implementation:** If new tariffs take effect, we will adapt our pricing strategies accordingly while striving to mitigate cost impacts where possible.
- **Exploring Alternative Sourcing:** To maintain steady inventory levels and minimize disruptions, we are identifying alternative supply sources and exploring strategic procurement options.

We recognize the challenges these changes may present and are committed to working collaboratively with you to navigate this dynamic environment. If you have any questions or would like to discuss how these developments may affect your projects, please do not hesitate to contact our Sales Department.

Mahalo for your continued partnership and trust in Hawaiian Cement. We will continue to keep you informed as more details emerge.

Sincerely,

Dave Gomes
President