

May 19, 2025

Dear Valued Customer:

We are writing to inform you of significant changes regarding the importation of cement. Due to recent regulatory developments, new tariffs are scheduled to take effect on cement products.

With the changes, we will see the first tariff assessed on our next shipment, scheduled to arrive the first week of June. This is a 90-day reciprocal tariff, set to expire on or about July 9, 2025.

What this means for you:

- A pass-through tariff of \$4.44 per short ton will be added to cement products effective June 5, 2025.
- At this time Hawaiian Cement (Maui Concrete & Aggregate Division) ready mix customers will incur a \$1.40/per cubic yard tariff charge for ready mix concrete.
- Additionally, when the 90-day reciprocal tariff expires, another tariff is possible. That dollar amount is not yet available.

We understand the importance of cost predictability in your planning and operations, and we are committed to maintaining transparency throughout this process. We will continue to monitor the situation and will share updates as soon as we are able. If you have any questions or need clarification, please don't hesitate to call us at (808) 871-7004.

Lastly, we would like to thank you for your ongoing patronage and partnership. We truly appreciate you choosing Hawaiian Cement as your ready mix concrete supplier.

Mahalo,



ED McCARY
TECHNICAL SERVICES & SALES – MANAGER



HAWAIIAN CEMENT

A subsidiary of Knife River Corporation

February 28, 2025

Dear Valued Customer,

We want to update you on the evolving situation surrounding recently imposed and proposed government tariffs on imported materials. While these tariffs' full scope and timing remain uncertain, Hawaiian Cement is proactively monitoring developments and assessing potential impacts on our industry and your business. We aim to maintain transparency and ensure you have the latest information to make informed decisions.

As the partner of choice for Hawaii's building industry, we remain steadfast in our commitment to providing high-quality products and reliable service. Our team is in constant communication with suppliers and industry partners to anticipate pricing changes and supply chain impacts. We understand the uncertainty this situation creates, and we are here to support you by answering questions and working together on potential solutions.

What We Are Doing:

- **Proactively Managing Pricing:** We are working closely with our suppliers to assess cost adjustments and will provide timely updates on any necessary pricing changes.
- **Evaluating Project Bids & Quotes:** Our sales team is actively reviewing current job quotes to reflect potential cost fluctuations. Given the fluid nature of this situation, all pricing remains subject to change.
- **Monitoring Tariff Implementation:** If new tariffs take effect, we will adapt our pricing strategies accordingly while striving to mitigate cost impacts where possible.
- **Exploring Alternative Sourcing:** To maintain steady inventory levels and minimize disruptions, we are identifying alternative supply sources and exploring strategic procurement options.

We recognize the challenges these changes may present and are committed to working collaboratively with you to navigate this dynamic environment. If you have any questions or would like to discuss how these developments may affect your projects, please do not hesitate to contact our Sales Department.

Mahalo for your continued partnership and trust in Hawaiian Cement. We will continue to keep you informed as more details emerge.

Sincerely,

Dave Gomes
President