

August 20, 2025

Dear Valued Partner:

We are writing to update you on tariffs previously placed on cement. On August 7, 2025, the Trump Administration reached a tentative trade agreement with the Thai government.

With this agreement, we will see a higher tariff assessed beginning with the September cement shipment.

What this entails:

- A pass-through tariff of \$8.42 per short ton will be added to cement products effective August 7, 2025
- This breaks down to \$3.00 per cubic yard ordered starting on October 1, 2025.

We understand the importance of cost predictability in your planning and operations, and we are committed to maintaining transparency throughout this process. We will continue to monitor the situation and will share updates as soon as we are able. If you have any questions or need clarification, please don't hesitate to call us at (808) 483-3300.

Lastly we would like to thank you for your ongoing patronage and partnership. We truly appreciate you choosing Hawaiian Cement as your ready-mix concrete supplier.

Mahalo,

Gavin J. Shiraki

General Manager of Sales

Hawaiian Cement - Oahu Concrete and Aggregate Division